

Great American Life *news*



www.GAFRI.com

December 19, 2011

Financial Inventory Worksheet Required for Certain Cases



As part of our commitment to helping you make suitable sales, the Financial Inventory Worksheet (S1073208NW) is now **required** for all non-qualified and IRA new business cases that are \$250,000 and over. It may also be required for certain cases under \$250,000.

To avoid processing delays and expedite the suitability review process, we encourage you to submit the form with all non-qualified and IRA sales.

SecureGain 7 Approved in PA



The SecureGain 7SM fixed annuity is now available for sale in **Pennsylvania**. Offer clients a 1% first-year bonus and guaranteed increasing rates during the initial seven-year term! Visit www.GAFRISingleSource.com for marketing materials and more!

Check out the latest [state approval chart](#) for the most up-to-date list of approvals.

10% Rollup Credits on Income & Death

Have you introduced your clients to the IncomeSustainer[®] Plus? This competitive rider helps clients accumulate more for retirement with **10% rollup credits on both income and death**.

Talk with your clients today about these great benefits!

- Resets available at first rider anniversary;
- Highly competitive payout rates; and
- Beneficiary choice of lump sum payout or annuitization.

A large, 3D-style blue graphic of the number "10%" with a reflection effect below it.

Visit www.GAFRISingleSource.com for the new IncomeSustainer Plus calculator!

Happy Holidays

The Home Office will be closed on the following days:

- Monday, December 26, 2011
- Monday, January 2, 2012

As always, you can visit www.GAFRI.com or call our automated phone system at **(800) 854.3649, option 2** to obtain information 24 hours a day, seven days a week.

We wish you and your family a happy holiday season!